

Is your office up-to-date?

- *approvals
- *office personnel
- *electronic devices
- *voicemail disclosure
- *personal accounts
- *pre-clearances
- *monthly/quarterly logs
- *political contributions
- *OBAs
- *consolidated reports
- *online meetings
- *professional designations
- *social media/website
- *U4 (https://finpro.finra.org)
- *customer complaints (written or oral)

All new business, CPFs, negative response letters, client account changes/add-ons and checks go to Audrey in operations



Client Profile Form Procedure

*A copy of the principally signed client provide form is to be sent to every client

*Document the date sent so that it can be recalled later if requested

Form CRS Delivery

Form CRS Delivery is at the Point of Discussion

Send a Form CRS to existing clients as well as prospects at the point of discussion when:



Entering a new investment advisory contract



Opening a new account for a prospect



Making recommendations to clients around account strategies or investments



Making account changes, including retirement rollover



Keep accurate records of when and how given, note that to send via email you need authorization





FMAII

2022 Webinar Schedule

*takes place 2-3pm EST

February 10, 2022 May 12, 2022 August 11, 2022 November 10, 2022





