



Compliance Monthly News February 2023

Form CRS Delivery Requirements

Four instances:

1. New or prospective customers before or at the earliest of (a) recommendation of an account type, a securities transaction or an investment strategy involving securities; (b) placing an order for the retail customer; or (c) the opening of a brokerage account for the retail customer.
2. Existing customers to whom you recommended that the client: i) open a new account different from their current account(s); ii) roll over assets from a retirement account into a new or existing account or investment; or iii) be provided a new brokerage service or investment that does not necessarily involve the opening of a new account and would not be held in an existing account.
3. When completing change of broker dealer form
4. Existing customers upon request.

The account cover page is to be used to confirm delivery of Form CRS.

SECURE



EMAIL

Reminders from Operations

- ✓ If you are using Negative response letters, they must be held in your office for the 15 days before being submitted to Trustmont for processing
- ✓ Principally signed CPF must be given to every client within 30 days of their original signature
- ✓ Before you mail any paperwork to Trustmont for approval/processing, make a copy for your file (just in case it gets lost in the mail)
- ✓ the disclosures coverpage should accompany all change of BD paperwork



OFFICE CHECK-UP

- *all marketing materials submitted for approval
- *office personnel disclosed
- *electronic device list up-to-date
- *voicemail disclosure added to all phones used for business
- *all personal accounts disclosed
- *pre-clearances submitted
- *monthly/quarterly logs completed
- *quarterly political contributions logs submitted
- *OBAs approved
- *copy of all reports submitted
- *use of online meetings approved
- *professional designations up-to-date and maintained
- *social media/website approved
- *U4 up-to-date (<https://finpro.finra.org>)
- *all customer complaints submitted (written or oral)
- *IS YOUR CE COMPLETED??**

ALL NEW BUSINESS NEEDS PRE-APPROVED

NOTE: new business, CPFs, negative response letters, client account changes/add-ons and checks go to Audrey in operations

2023 Webinar Schedule

*takes place 2-3pm EST

- February 9, 2023
- May 11, 2023
- August 10, 2023
- November 9, 2023

links to register on the website

