



# Compliance Monthly News March 2024

## 2024 Webinar Schedule

\*takes place 2-3pm EST

February 8, 2024

May 9, 2024

August 8, 2024

TBA

\*\*links to register on the website\*\*



\*ALL new business submitted for approval  
FIRST

\*all marketing materials submitted for  
approval

\*office personnel disclosed

\*electronic device list up-to-date

\*voicemail disclosure added to all phones  
used for business

\*signature added to email

\*all personal accounts disclosed

\*pre-clearances submitted

\*monthly/quarterly logs completed

\*quarterly political contributions logs  
submitted

\*OBAs approved

\*copy of all reports submitted

\*use of online meetings approved

\*professional designations  
up-to-date and maintained

\*social media/website approved

\*U4 up-to-date (<https://finpro.finra.org>)

\*all customer complaints submitted  
(written or oral)

**\*IS YOUR CE COMPLETED??**



## Are you using Intelliflo Portfolio for consolidated reporting?

\*What is that? –Intelliflo Portfolio (Portfolio Pathway) is Trustmont’s approved automated system for creating Performance Reports. The system utilizes direct data feeds from various custodians.

\*Do the reports need pre-approved before being given to clients? –No. These reports are considered correspondence and are reviewed monthly.

\*What are the submission requirements? –you must submit a copy of all reports provided to prospects and/or clients by sending SECURE to [reports@trustmontgroup.com](mailto:reports@trustmontgroup.com) on at least a monthly basis. **Note:** The Document Vault is not an approved method for transmitting documents.

\*What data is included? –historical data is available back to when each rep individually joined Trustmont or 2011 whichever is later

\*Who do I contact if I want to start using? –everything NEEDS to come through Trustmont to set up and get training

## Form CRS Delivery Requirements

### Four instances:

1. New or prospective customers before or at the earliest of (a) recommendation of an account type, a securities transaction or an investment strategy involving securities; (b) placing an order for the retail customer; or (c) the opening of a brokerage account for the retail customer.
2. Existing customers to whom you recommended that the client: i) open a new account different from their current account(s); ii) roll over assets from a retirement account into a new or existing account or investment; or iii) be provided a new brokerage service or investment that does not necessarily involve the opening of a new account and would not be held in an existing account.
3. When completing change of broker dealer form
4. Existing customers upon request.

**The account cover page is to be used to confirm  
delivery of Form CRS.**

**BAE SYSTEMS**  
Type **Secure:** FIRST in the Subject line

**Secure Email**

**erado**  
Type **Secureit** anywhere in the body of the message

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**Secureit**

This communication may contain privileged and/or confidential information. If you received this communication in error, please contact the sender immediately. The information contained in this e-mail is not warranted as to completeness.

\*SECURE portal needs to be set up by you, it **CAN NOT** be initiated by the customer